



WTBOA *Sales* INCENTIVE PROGRAM

FOR WTBOA MEMBERS

More Value for Your Sales Purchases with Lucrative New Changes

The WTBOA Sales Incentive Program (SIP) program was initiated in 2011 with a \$1,000 bonus for two-year-olds of 2012 that broke their maidens at Emerald Downs in maiden special weight, allowance or stakes race.

Beginning with the 2016 season at Emerald Downs, the Sales Incentive Program has expanded the money (\$2,500/\$1,000 Owners' Incentives), races (maiden special weight, allowance or stakes; or for a claiming price of \$25,000 or above) and age (two- and three-year-olds) in which fully paid SIP horses can gain a lucrative bonus.

All yearlings and weanlings that went through the WTBOA Sales ring in 2015 – and who have been made fully eligible – will now have the opportunity to earn an added bonus if they break their maiden at Emerald Downs at age two or three in one of two levels of racing.

If a SIP-eligible horse wins its first race at the higher level – maiden special weight (MSW), allowance or stakes – the horse's owner will earn a **\$2,500 SIP Owners' Incentive**; and if the SIP-eligible horse wins its first race in \$25,000 or more maiden claiming race, a **\$1,000 SIP Owners' Incentive** will be paid out. (In a \$22,500/\$25,000 maiden claiming race, the horse must be entered at the \$25,000 level to qualify for the \$1,000 bonus. In a \$25,000 or higher maiden optional claiming race, the horse will be eligible for the MSW bonus of \$2,500 *unless* it is entered at the claiming level, in which case it is eligible for the \$1,000 bonus.)

A two-part process funds the SIP and is required to make the horse fully eligible:

- (1) Consignors – who must be current WTBOA members in order to consign a horse to the sale – will automatically contribute \$50, which will be deducted from their proceeds, to make each yearling or weanling in their consignment provisionally eligible for the incentive program.
- (2) Buyers will then be offered the opportunity to make their purchase fully eligible by paying an additional fee. *All buyers who wish to participate in the Sales Incentive Program must be WTBOA members in good standing on or before January 31 of the year that the horse will be racing.* For current WTBOA members, the final buyer SIP eligibility fee is \$50 per horse. Non-WTBOA members who purchase a yearling or weanling at the sale will need to pay a \$175 fee (\$50 SIP fee and \$125 2015-16 WTBOA membership fee) for the first yearling, but only the \$50 SIP fee for each additional yearling or weanling purchased.

All owners of SIP eligible runners must be a current WTBOA member during the year their horse wins an eligible SIP race (either at two or three), payable by January 31 of the race year.

For further information on the **WTBOA Sales Incentive Program**,
contact the WTBOA at (253) 288-7878 or e-mail maindesk@wtboa.com